# G. JOSEPH & ASSOCIATES Chartered Accountants

#### INDEPENDENT AUDITORS' REPORT

To the governing council - MAKE A DIFFERENCE COCHIN Report on the Audit of Standalone Financial Statements

#### **Opinion**

We have audited the standalone financial statements of MAKE A DIFFERENCE COCHIN ('the Society'), which comprise the Balance Sheet as at 31st March, 2019, the Statement of Income and Expenditure for the year then ended, and the notes to the standalone financial statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the standalone financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by The Travancore-Cochin Literary, Scientific and Charitable Societies Registration Act, 1955 ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the society as at 31st March, 2019, and its loss for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) issued by ICAI. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the financial statements section of our report. We are independent of the Society in accordance with the ethical requirements that are relevant to our audit of the financial statements in India, and we have fulfilled our other responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Management's responsibility for the standalone financial statements

The society's is responsible for the preparation of these financial statements that give a true and fair view of the f nancial position, financial performance and cash flows of the society in accordance with the accounting principles generally accepted in India, including the Accounting Standards. This responsibility also includes the maintenance of a lequate accounting records in accordance with the provision of the Act for safeguarding of the assets of the society and for preventing and detecting the frauds and other irregularities; selection and application of appropriate accounting prolicies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of internal financial control, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.



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# G. Joseph & Associates **Chartered Accountants**

# Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our responsibility is to express an opinion on these financial statements based on our audit

We conducted our audit in accordance with the Standards on Auditing . Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the society's preparation of the financial statements that give true and fair view in order to design audit procedures that are appropriate in the circumstances.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the society, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

> For G Joseph & Associates Chartered Accountants

Firm Reg. No. 1006310S

Raphael Sharon

Partner 233286

UDIN: 19233286AAAACR8059

Place:

Kochi

Date:

October 30, 2019

(A Society Registered Under The Travancore-Cochin Literary, Scientific and Charitable Societies Registration Act, 1955)
Nedumala House, Harmony Enclave, Chilavannoor Road Ernakulam Cochin - 682020

#### SIGNIFICANT ACCOUNTING POLICIES & NOTES ON ACCOUNTS

#### 1 Background

Make A Difference - Cochin ("The Society" or "MAD") is a society registered under the The Travancore-Cochin Literary, Scientific and Charitable Societies Registration Act, 1955. The object of the the society is to ensure that the children living in orphanages and street shelters receive additional care and support.

#### 2 Significant Accounting Policies

#### a) General

The Financial Statements have been prepared on the historical cost convention. These statements have been prepared in accordance with the generally accepted accounting principles and the applicable mandatory accounting standards. The preparation required adoption of estimates and assumptions that can affect the reported amounts of revenue and expenditure and the assets and liabilities as well as the disclosure of contingent liabilities. Differences between the actual results and estimates are recognised in the year in which they become known or materialises.

#### b) Use of Estimates

The preparation of financial statements in conformity with Indian Generally Accepted Accounting Policies(GAAP) in India requires mamagement to make make judgements, estimates and assumptions that affect the application of accounting policies and reported amount of assets, liabilities, income and expenses and the disclosures of contingent liabilities on the date of financial stements Actual results could differ from those estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Any revision to accounting estimates is recognized prospectively in current and future periods.

#### c)Fixed Assets

The Fixed Assets are stated at their original cost of acquisition including taxes, duties, freight and other incidental expenses relating to the acquisition and installation of the concerned assets. The sponsorship/grant received against specific assets have been adjusted against the cost incurred for generating the respective asset.

#### d)Depreciation

Depreciation has been provided on Fixed Assets under Written Down Value method at the rates and in the manner prescribed under the Income Tax Act,1961.

#### e) Cash and Cash Equivalents

Cash and cash equivalents comprise cash balances on hand, cash and deposits with bank and highly liquid investments with original maturities, at the date of purchase/investment, of three months or less.

#### f) Revenue Recognition

#### **Grant/Donations**

Only those Grant/Donations are accounted for as income which have been accrued and became due as per agreements with donor agencies/donors.

#### Interest income

Interest income is recognized on accrual basis when there is reasonable certianity of its ultimate collection/realization.

#### g) Employee Benefits

All employee benefits payable wholly within twelve months of rendering the services such as salaries wages performance incentives are recognised in the Income and Expenditure Account in the period in which the employee renders the related service accordingly.

#### h) Income Tax

Income Tax and Defered Tax Asset /Liability has not been recognised, due to the exemptions available under under sections 11 and 12 of the Income Tax Act.



#### i) Leases

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased term, are classifed as operating lesses. Operating lease payments are recognised as an expense in the Income and Expenditure account on a straight line basis.

#### j) Impairement of Assets

The Society assesses at each balance sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Society estimates the recoverable amount of the asset. If such recoverable amount of the asset or recoverable amount of the cash generating unit to which the asset belogs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the income and expenditure account. If at the balance sheet date there is an indication that if a previously assessed impairment loss no longer exists, the recoerable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciated historical cost.

#### k) Provisions, Contingent Liabilities and Contingent Assets

A provision is recognised when the Society has a present obligation as a result of past event and it is probable that an outflow of resources will be rquired to settle the obligation, in respect of which reliable estimate can be made. Provisions (excluding retirement benefits) are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent liabilities are not recognised in the financial statements. A Contingent Asset is neither recognised nor disclosed in the financial statements.



(A Society Registered Under The Travancore-Cochin Literary, Scientific and Charitable Societies Registration Act, 1955) Nedumala House, Harmony Enclave, Chilavannoor Road Ernakulam Cochin - 682020

#### CONSOLIDATED BALANCE SHEET AS AT MARCH 31, 2019

(All amounts are in indian rupees unless otherwise stated)

	(All amounts a	re in indian rupees unle	ss otherwise stated)
Particulars	Sch. No.	As at March 31, 2019	As at March 31, 2018
LIABILITIES AND TRUST FUNDS			
Trust Funds			
Corpus Fund	3	161,000	161,000
Non - Corpus Fund including excess of income over expenditure	4	43,212,636	76,747,803
A. Total Trust Funds		43,373,636	76,908,803
Current Liabilities			
Sundry Creditors	5	1,287,838	2,113,999
Other Current Liabilities	6	782,856	1,223,179
B. Total Current Liabilities		2,070,694	3,337,178
Total Liabilities	(A+B)	45,444,330	80,245,981
ASSETS			
Non-current Assets			
Fixed Assets	7	2,476,306	1,517,567
A. Total Non-Current Assets		2,476,306	1,517,567
Current Assets			
Short Term Loans and Advances	8	1,949,211	1,249,896
Cash and Cash Equivalents	9	39,948,113	76,757,764
Other current assets	10	1,070,700	720,753
B. Total Current Assets		42,968,024	78,728,414
Total Assets	(A+B) =	45,444,330	80,245,981
Summary of Significant accounting policies	2		
The accompanying notes form an integral part of financial statements			

As Per Our Report of Even Date Attached

For G. Joseph & Associates

Chartered Accountants

(Firm Reg. No.006310S)

Raphael Sharon

Partner

M.No: 233286

Place: Ernakulam Date: 31.10.2019 COCHIN 682 020 For and on behalf of the governing council

Make A Difference- Cochin

Shilpa Manari

Director

M. D. Arathi Director

Jithin C Nedumala

Director

(A Society Registered Under The Travancore-Cochin Literary, Scientific and Charitable Societies Registration Act, 1955) Nedumala House, Harmony Enclave, Chilavannoor Road Ernakulam Cochin - 682020

# INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2019

(All	amounts	are	in	indian	rupees	unless	otherwise	stated)

Particulars	Sch. No.	As at March 31, 2019	As at March 31, 2018
INCOME Donations received Other income	11 12	55,414,932 2,887,268 58,302,200	107,369,296 595,019 107,964,315
EXPENDITURE Project expenses Other expenses Depreciation	13 14 7	81,866,598 9,526,846 443,923 91,837,367	48,069,902 8,217,697 236,269 56,523,868
Excess/(Deficit) of income over expenditure	_	(33,535,167)	51,440,447
Summary of Significant accounting policies	2		Bright Committee

The accompanying notes form an integral part of financial statements

COCHIN

682 020

As Per Our Report of Even Date Attached

For G. Joseph & Associates

Chartered Accountants

(Firm Reg. No.006310S)

Raphael Sharon

Partner

M.No: 233286

Place: Ernakulam

Date: 31.10.2019

For and on behalf of the governing council

Make A Difference - Cochin

Jithin

Shilpa Manari Director

M. D. Arathi

Director

Nedumala Director

(A Society Registered Under The Travancore-Cochin Literary, Scientific and Charitable Societies Registration Act, 1955) Nedumala House, Harmony Enclave, Chilavannoor Road Ernakulam Cochin - 682020

#### RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2019

(All amounts are in indian rupees unless otherwise stated) As at As at **Particulars** March 31, 2018 March 31, 2019 **Opening Balance** Balance with Banks 76,750,064 22,835,872 Cash in Hand 7,700 29,300 A 76,757,764 22,865,172 Receipts **Donation Income** 107,369,296 55,414,932 Net Cash received from cities 62,051 Other Income 2,887,268 584,702 Bank Receipts not Acknowledged as Donation 478,561 B 58,302,200 108,494,610 **Payments** Human Resource Cost 24,488,844 27,823,608 External Campaigns 19,189,218 3,353,749 Research and Impact analysis expense 400,706 408,583 Other Expenses- Project 19,031,411 10,394,223 Professional and Consultancy Charges 995,703 1,313,454 Repairs and maintenance - Office 251,670 296,723 Travelling Expenses 2,577,772 2,310,657 Fundraising Activity Expenses 100,636 Payment for Fixed Assets 1,402,662 78,572 2,376,144 Leadership Conference Expenses 6,177,210 Skill Development Expenses - Children 3,638,359 4,564,746 1,145,819 403,624 Training and Recruitment Expenses 7,221,872 8,399,405 Student Education Expenses 651,817 716,684 Other Expenses C 95,111,851 54,602,018 76,757,764 39,948,113 Closing Balance (A)+(B) - (C) Represented By: 76,750,064 - Balance with Banks 39,948,113 - Cash in Hand 7,700

As Per Our Report of Even Date Attached

For G. Joseph & Associates

Chartered Accountants (Firm Reg. No.006310S) For and on behalf of the governing council Make A Difference- Cochin

39,948,113

Raphael Sharon Partner

M.No:233286

Place: Ernakulam

Date: 31.10.2019

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COCHIN

682 020

Shilpa Manari

Director

M. D. Arathi Director

Jithin & Nedumala

Director

76,757,764

(A Society Registered Under The Travancore-Cochin Literary, Scientific and Charitable Societies Registration Act, 1955) Nedumala House, Harmony Enclave, Chilavannoor Road Ernakulam Cochin - 682020

# SCHEDULES ATTACHED TO AND FORMING PART OF THE ACCOUNTS

(All amounts are in indian rupees unless otherwise stated)

3 Corpus	Fund
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3 Corpus Fund		
Particulars	As at	As a
At the beginning of the year	March 31, 2019	March 31, 2013
Add: Received during the year At the end of the year	161,000	161,000
and of the year	161,000	161,000
4 Non - Corpus Fund including excess/(deficit) of income over expenditure		161,000
Particulars		
rarticulars	As at	As at
At the beginning of the year	March 31, 2019	March 31, 2018
Add: Net Surplus/(Deficit) for the Year	76,747,803	25,307,356
At the end of the year	(33,535,167)	51,440,447
	43,212,636	76,747,803
5 Sundry Creditors		
Particulars	As at	As at
Creditors For Expenses	March 31, 2019	March 31, 2018
Expenses Payable	1,132,077	322,934
	155,761	1,791,065
	1,287,838	2,113,999
6 Other Current Liabilities		
Particulars	As at	As at
Bank Receipts not Acknowledged as Donation	March 31, 2019	March 31, 2018
Reimbursement to Employees	478,561	478,561
Stipend Payable		13,768
Other dues payable		10,000
	304,295	720,850
	782,856	1,223,179
Short Term Loans and Advances		
Particulars	As at	As at
Security deposits	March 31, 2019	March 31, 2018
Advances to employees	983,468	958,468
Balance with statutory authorities	352,000	40,000
Prepaid Card -Advance	326,505	146,930
Other loans and advances	241,232	77,408
	46,006	27,090
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### 9 Cash and bank balances

Particulars	As at	As at
Balance with Banks	March 31, 2019	March 31, 2018
- in Savings accounts		
- in Savings accounts - FCRA	24,062,551	68,609,273
- in Current accounts	15,766,342	7,596,522
- in Deposit accounts#		425,049
Cash in Hand	119,220	119,220
		7,700
	39,948,113	76,757,764

<sup>\*</sup>The management is under the process of obtaining the balance confirmation of the fixed deposit with Federal bank.

#### Note:

Savings bank balance include restricted fund received from:

Azim Premji Philanthropic Initiatives ( APPI )	March 31, 2019	March 31, 2018
DXC Technology India Private Limited	54,945	4,318,055
S and I water Emitted	18,703,951	61,027,295
	18,758,896	65,345,350

### 10 Other Current Assets

Particulars  Advance to creditors	As at March 31, 2019	As at March 31, 2018
Interest receivable	23,800	79,300
Other advances recoverable	19,367	9,285
1001010	1,027,533	632,168
	1,070,700	720,753



1st Half         2nd Half         Deletions         Total         1st Half         1st Half         1st Half         1st Half         1st Half         1st Half         Total         W           -         250,012         -         68,300         40.00%         30.00%         27,320         -         27,320           -         219,861         -         702,193         15.00%         7.50%         67,827         18,751         86,578           -         69,880         -         632,302         10.00%         5.00%         56,242         3,494         59,736           862,909         -         -         863,590         25.00%         12.50%         215,897         -         215,897           -         2,920,229         -         2,920,229         -         2,920,239         236,269         -         215,897           -         -         1,753,836         -         1,753,836         -         12,50%         215,897         -         235,209	1st Half         2nd Half         Deletions         Total         1st Half         1st Half         2nd Half         Total         WD           -         250,012         -         68,300         40.00%         30.00%         27,320         -         27,320           -         219,861         -         653,844         10.00%         5.00%         43,398         10,993         54,391           -         69,880         -         862,909         5.00%         5.00%         56,242         3,494         59,736           862,909         -         2,920,229         -         2,920,229         -         2,15,897         -           862,909         -         2,236,269         -         2,36,269         -         215,897           862,909         -         -         2,220,229         -         2,36,269         -         215,897           862,909         -         -         1,753,836         -         2,36,269         -         236,269         1,753,836			Addition	s during									
1st Half         2nd Half         Deletions         Total         1st Half         1st Half         2nd Half         Total         31.0           -         250,012         -         68,300         40.00%         30.00%         27,320         -         27,320         31.0           -         219,861         -         702,193         15.00%         7.50%         67,827         18,751         86,578           -         69,880         -         632,302         10.00%         5.00%         56,242         3,494         59,736           862,909         -         -         863,590         25.00%         12.50%         215,897         -         215,897           862,909         -         -         2,920,229         -         2,920,229         -         2,920,229         -         2,326,269         3,494         59,736           862,909         -         -         2,920,229         -         1,753,836         -         2,720,29         2,520,29         -         2,520,29         2,520,20         -         2,350,20         2,520,20         -         2,350,20         2,520,20         -         2,350,20         2,520,20         -         2,350,20         2,520,20         -	1st Half         2nd Half         Deletions         Total         1st Half         1st Half         1st Half         2nd Half         Total         31.0           -         250,012         -         68,300         40.00%         30.00%         27,320         -         27,320           -         219,861         -         653,844         10.00%         5.00%         43,398         10,993         54,391           -         69,880         -         632,302         10.00%         5.00%         56,242         3,494         59,736           862,909         -         -         863,590         25.00%         12.50%         215,897         -         215,897           862,909         -         -         2,920,229         -         2,920,229         -         2,36,269         -         215,897           862,909         -         -         1,753,836         -         2,36,269         -         236,269         1,7	WDV as on	as on			,		R	ıte	Del	reciation for	he vear		
-         250,012         -         68,300         40.00%         30.00%         27,320         -         27,320           -         219,861         -         702,193         15,00%         7.50%         67,827         18,751         86,578           -         69,880         -         632,302         10.00%         5.00%         56,242         3,494         59,736           862,909         -         -         863,590         25.00%         12.50%         215,897         -         215,897           862,909         -         -         2,920,229         -         2,920,229         -         17,753,836         443,923         2,520,20	-         -	01.04	2018	1st Half	2 <sup>nd</sup> Half	Deletions	Total	1st Half	2nd Half	1st Half	Jud In or	F	WDV as on	
-         250,012         -         68,300         40.00%         30.00%         27,320         -         27,320           -         219,861         -         702,193         15.00%         7.50%         67,827         18,751         86,578           -         69,880         -         632,302         10.00%         5.00%         56,242         3,494         59,736           862,909         -         -         863,590         25.00%         12.50%         215,897         -         215,897           862,909         -         -         2,920,229         -         2,920,229         -         17,753,836         443,923         2,20,20	-       250,012       -       68,300       40.00%       30.00%       27,320       -       27,320         -       219,861       -       702,193       15.00%       7.50%       67,827       18,751       86,578         -       69,880       -       632,302       10.00%       5.00%       56,242       3,494       59,736         862,909       -       -       863,590       25.00%       12.50%       215,897       -       215,897         78,572       -       -       2,920,229       -       2,920,229       -       215,897       -         78,572       -       1,753,836       -       1,753,836       12.50%       236,269       -       236,269       1,						× 1				7	Lotal	31.03.2019	
-         250,012         -         68,300         40.00%         30.00%         27,320         -         27,320           -         219,861         -         702,193         15.00%         7.50%         67,827         18,751         86,578           -         69,880         -         632,302         10.00%         5.00%         56,242         3,494         59,736           862,909         -         -         863,590         25.00%         12.50%         215,897         -         215,897           862,909         -         -         2,920,229         -         2,920,229         -         410,685         33,238         443,923         2,220,229	-         250,012         -         68,300         40.00%         30.00%         27,320         -         27,320           -         219,861         -         702,193         15,00%         7.50%         67,827         18,751         86,578           -         69,880         -         632,302         10.00%         5.00%         56,242         3,494         59,736           862,909         -         -         863,590         25.00%         12.50%         215,897         -         215,897           78,572         -         2,920,229         -         2,920,229         -         2,36,269         33,238         443,923         2,2,20,269		68.300											
-         250,012         -         702,193         15.00%         7.50%         67,827         18,751         86,578           -         219,861         -         653,844         10.00%         5.00%         43,398         10,993         54,391           862,909         -         632,302         10.00%         5.00%         56,242         3,494         59,736           862,909         -         -         863,590         25.00%         12.50%         215,897         -         215,897           78,572         -         1,753,836         -         1,753,836         443,923         2,250,256	-       250,012       -       702,193       15.00%       7.50%       67,827       18,751       27,520         -       219,861       -       653,844       10.00%       5.00%       43,398       10,993       54,391         862,909       -       -       863,590       25.00%       12.50%       215,897       -       215,897         78,572       -       -       863,590       25.00%       12.50%       215,897       -       215,897         78,572       -       1,753,836       -       1,753,836       -       236,269       1,7	45	181				68,300		30.00%	27,320		000 20		
219,861         -         653,844         10.00%         5.00%         43,398         10,993         54,391           862,909         -         632,302         10.00%         5.00%         56,242         3,494         59,736           862,909         -         -         863,590         25.00%         12.50%         215,897         -           78,572         -         2,920,229         -         2,920,229         -         410,685         33,238         443,923         2,520	219,861         -         653,844         10.00%         5.00%         43,398         10,993         54,391           862,909         -         632,302         10.00%         5.00%         43,398         10,993         54,391           862,909         -         -         863,590         25.00%         12.50%         215,897         -           862,909         -         -         2,920,229         -         2,920,229         -         215,897           78,572         -         -         1,753,836         -         1,753,836         -         236,269         1,	-	7,101		710,067	1	702,193		7 500%	2002		075,12	40,980	
862,909         539,753         10,00%         5.00%         43,398         10,993         54,391           862,909         539,753         2,920,229         12.50%         12.50%         215,897         215,897         2,520,23	862,909         539,753         10,00%         5.00%         43,398         10,993         54,391           862,909         539,753         2,920,229         12.50%         12.50%         12.50%         215,897         215,897         215,897           78,572         1,753,836         1,753,836         2.36,269         1,753,836         1,7	43	3,983	,	219 861		(5) 044		0/00-/	179,10	18,751	86,578	615615	
862,909         539,753         2,920,229         5.00%	862,909         539,753         2.920,229         25.00%         5.00%         5.00%         56,242         3,494         59,736           78,572         -         863,590         25.00%         12.50%         215,897         -         215,897         615,897         -           78,572         -         1,753,836         -         1,753,836         -         236,269         1,753,836         -         236,269         1,753,836         1,753,836         -         236,269         1,753,836         1,753,836         -         -         236,269         1,753,836 <td>26</td> <td>1 477</td> <td></td> <td>00000</td> <td></td> <td>022,044</td> <td>10.00%</td> <td>2.00%</td> <td>43,398</td> <td>10.993</td> <td>54 301</td> <td>500 453</td> <td></td>	26	1 477		00000		022,044	10.00%	2.00%	43,398	10.993	54 301	500 453	
862,909         539,753         -         863,590         25.00%         12.50%         215,897         -         215,897           78,572         -         1,753,836         -         1,753,836         236,269         -         236,269         236,269	862,909         -         863,590         25.00%         12.50%         215,897         -         215,897           862,909         539,753         -         2,920,229         410,685         33,238         443,923         2,43,623           78,572         -         1,753,836         -         1,753,836         -         236,269         1,		77.		09,880		632,302	10.00%	5.00%	56.242	3 494	50.77	399,433	
862,909         539,753         -         863,590         25.00%         12.50%         12.50%         215,897         -         215,897           78,572         -         1,733,836         -         1,733,836         -         236,269         -	862,909         539,753         -         863,590         25.00%         12.50%         12.50%         215,897         -         215,897           78,572         -         -         2,920,229         410,685         33,238         443,923         2           78,572         -         -         1,753,836         -         236,269         -         236,269		.07								2,1,7	29,730	272,566	
862,909         539,753         -         2,920,229         12.30%         12.30%         215,897         -         215,897           78,572         -         1,733,836         -         1,733,836         443,923         2	862,909         539,753         -         2,920,229         12.30%         12.30%         215,897         -         215,897           78,572         -         -         1,753,836         443,923         2		180	862,909			863 590		10 500					
78,572         -         2,920,229         410,685         33,238         445,923         2           78,572         -         1,733,836         236,269         -         445,923         2	78,572         -         2,920,229         410,685         33,238         443,923         2           78,572         -         1,753,836         -         236,269         -         236,269	1.517	267	000 698	530 753		0/0,000		12.30%	768,517		715 807	647 600	
78,572 - 1,753,836 443,923 2	78,572         -         1,753,836         443,923         2           236,269         -         236,269	1	1	007,700	337,133		2.920.229			410 605		110,011	760,140	
236,269	236,269 - 236,269	1,67	5,264	78,572		,	1 752 926		+	410,000	33,238	443,923	2.476 306	
							000,007,1			236,269		326 360	0000011	

7 Fixed Assets and Depreciation



### 11 Donations Received

Particulars  Corporate Donation	As at March 31, 2019	As a March 31, 2018
Non Corporate Donations	14,881,895	67,482,920
Foreign Contributions	18,058,072	23,396,821
	22,474,965	16,489,554
	55,414,932	107,369,296
12 Other Income		
Particulars	As at	As at
Interest Received	March 31, 2019	March 31, 2018

375,525

211,851 7,644

595,019

March 31, 2018

2,473,406

2,887,268

413,862

# 13 Project Expenses - Summary

Interest Received - Foreign Contribution Account

Miscellaneous Income

Particulars	As at March 31, 2019	As a
Human Resource Costs		March 31, 2018
- Employee Benefits Expense	10 374 626	
- Internship Stipend	19,374,626	20,471,437
- Fellowship Reimbursement	1,383,392	168,040
Execution and Planning Expenses	254,945	337,496
Internet and Communication	67,688	68,990
Leadership Conference Expenses	183,985	226,716
Professional and Consultancy Charges	6,177,210	2,376,144
Skill Development Expenses - Children	16,940,159	10,168,536
Training and Recruitment Expenses	3,638,359	4,479,065
Student Education and allied Expenses	1,145,819	403,624
- Student - Accomodation and other support charges		
- Student - Books	4,099,578	3,217,216
- Student - College Fees	353,893	240,135
- Student - Training	2,745,086	3,428,912
Travelling Expenses	1,200,848	373,469
	2,160,323	2,005,121
External Campaigns	18,793,854	2,003,121
Research and Impact analysis expense	3,189,925	
Other Expenses	156,910	105 000
	81,866,598	105,000 48,069,902



# 14 Other Expenses - administrative expenses

Particulars	As at	As at
Human Resource Costs	March 31, 2019	March 31, 2018
- Employee Benefits Expense - employee welfare expenses	5,405,733	3,603,139
- Fellowship Reimbursement	180,495	
- Internship Stipend	6,850	102,773
Bank Charges	241,753	
Commission	8,851	43,319
Internet and Communication	288,426	330,814
Office Expenses	219,595	173,355
Other Expenses	72,804	42,670
Printing and Stationery	172,426	36,688
Professional and Consultancy Charges		72,043
Rent	1,265,091	1,793,696
Repairs and maintenance - Office	995,703	1,364,984
Technology and Subscription Charges	251,670	267,238
Travelling Expenses		13,789
Fundraising Activity Expenses	417,450	272,554
		100,636
	9,526,846	8,217,697

15 Previous year figures have been regrouped / reclassified wherever necessary to suit current year layout.

COCHIN

682 020

As Per Our Report of Even Date Attached

For G. Joseph & Associates

Chartered Accountants (Firm Reg. No.006310S)

For and on behalf of the governing council

Make A Difference - Cochin

Raphael Sharon

Partner

M.No: 233286

Place: Ernakulam Date: 31.10.2019 Shilpa Manari Director

M. D. Arathi
Director

Jithin Nedumala
Director